



WEST HANTS REGIONAL MUNICIPALITY REPORT

Information ☐	Recommendation ☒	Decision Request ☐	Councillor Activity ☐
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To: WHRM Council

Submitted by: 
Todd Richard, Director of Public Works

Date: June 23, 2026

Subject: Tender Award — 17,000lb Rubber Tire Backhoe

LEGISLATIVE AUTHORITY

Nova Scotia Municipal Government Act, Section 65 authorizes Council to expend funds for municipal purposes.

RECOMMENDATION or DECISION REQUEST

It is recommended that Council:

Approve the award of Tender WHRMPW26-05 — 17,000lb Rubber Tire Backhoe — to Toromont CAT for the tendered price of \$253,662.08 before applicable taxes.

BACKGROUND

Property ☐	Public Opinion ☐	Environment ☒	Social ☐	Economic ☒	Councillor Activity ☐
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The 2026/27 Capital Budget includes an allocation of \$311,580 for the replacement of the 2011 CASE 580 rubber tire backhoe in the Public Works fleet. This unit was originally scheduled for replacement in 2025, but the project was delayed by one year during the 2025/26 budget deliberations.

The 2011 CASE 580 rubber tire backhoe is used for a wide range of maintenance, repair and construction projects for the Municipality, including:

- Water and sewer repairs
- Road and sidewalk maintenance
- Stormwater and drainage work
- Snow and seasonal operations
- Parks and grounds maintenance
- Material handling

Due to its age, mileage and overall condition, the existing backhoe is no longer able to reliably meet the operational and service level requirements of the department as it is reaching the end of its life cycle. Maintenance and repair costs have increased significantly, and critical infrastructure projects are being delayed more frequently while the unit is out of service for repairs. The recommended plan is for the existing backhoe to be deemed surplus and auctioned off.

DISCUSSION

The project was tendered through Canoe Procurement.¹ On June 11, 2026, two tenders were received for Tender WHRMPW26-05, which were reviewed for mathematical checks and compliance by Engineering staff:

Tenderer	Tenderer's Location	Price (before HST)
Brandt Tractor Ltd.	Bedford, NS	\$272,876.00
Toromont CAT	Dartmouth, NS	\$253,662.08

The prices include standard outfitting and 5 year/5,000 hour powertrain + hydraulic warranty. Additional costs for branding decals, registration and installation of GPS equipment is estimated to be under \$2,500 + HST.

Figure 1-1. CAT 420-07 2026 Backhoe

¹ Canoe Procurement Group of Canada is a Canadian not-for-profit cooperative purchasing organization that helps municipalities, public-sector agencies, and non-profits buy goods and services through pre-tendered, trade-compliant contracts. It leverages the collective purchasing power of more than 6,000 member organizations to secure competitive pricing and access to vetted suppliers while reducing procurement effort. Members can use Canoe's awarded contracts instead of running their own full procurement processes, saving time and administrative costs while maintaining compliance with public-sector purchasing rules.



NEXT STEPS

Following the award of the contract by Council:

- Issue Purchase Order to successful bidder.
- Manager of Operations will be responsible for coordination of delivery and registration.
- New backhoe to be delivered within 6 weeks.

FINANCIAL IMPLICATIONS

Procurement Timeline: 60 days

Posted to Procurement	May 21, 2026
Closing Date	June 11, 2026
Price Expiry Date	August 10, 2026
Days Remaining	48

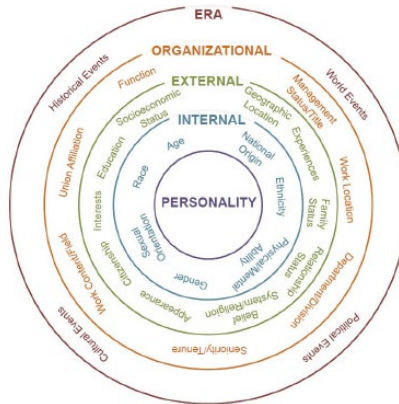
2026-27 Capital Budget — Replace 2011 CASE 580 Rubber Tire Backhoe

Tender Pricing	\$253,662.08
Additional costs for branding decals, registration and installation of GPS equipment	\$2,500.00
Non-Recoverable Tax (3.86%)	\$9,887.86
Tender Total	\$266,049.94
2026-27 Budget Value	\$311,580.00
Variance (under budget)	\$45,530.06

Within the 2026–27 Capital Budget, the Rubber Tire Backhoe replacement is funded through long-term borrowing. Debt servicing on this project was estimated to be \$27,053 per year over fifteen years; as the replacement came in under budget, the required annual debt servicing will be reduced by an estimated \$3,953.

DIVERSITY, EQUITY, INCLUSION AND ACCESSIBILITY CONSIDERATIONS

Staff reviewed this procurement process, and no material implications related to DEIA were identified.



ALTERNATIVES

- Council may choose not to proceed with this project and cancel the bid (not recommended).

ATTACHMENTS

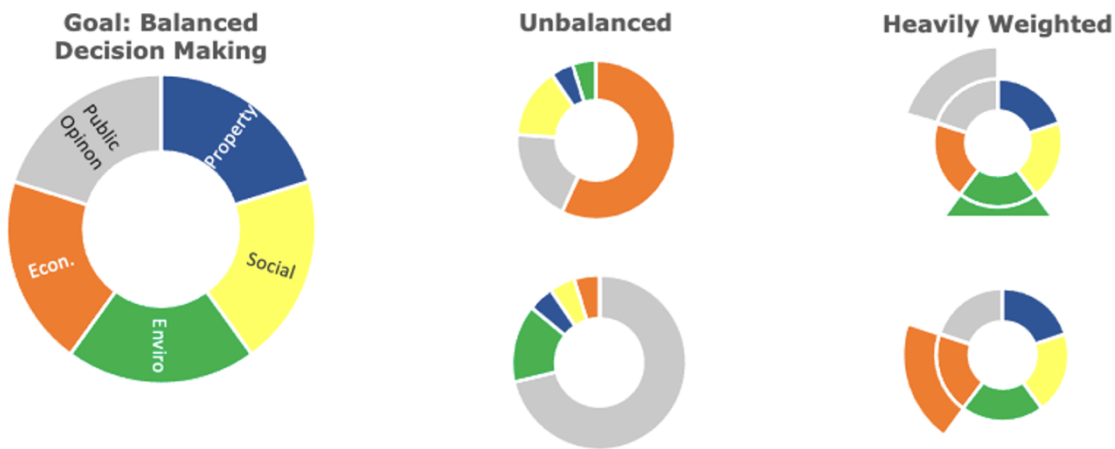
- None

CHIEF ADMINISTRATIVE OFFICER REVIEW

The report provides the rationale for the replacement and details regarding tendering, pricing including warranty details. The purchase aligns with the approved capital budget allocation.

I support the recommendation.

Council has been provided with a reference taken from the Meeting and Committee Procedural Policy , Appendix C “Decision Making by Council and Committee of the Whole” as a reminder of the principles highlighted for good decision making.



Report Prepared by: Tim B
Tim Bouter, Project Engineer

Report Reviewed by: T. Richard
Todd Richard, Director of Public Works

Report Approved by: Mark Phillips
Mark Phillips, Chief Administrative Officer