



WEST HANTS REGIONAL MUNICIPALITY REPORT

Information ☐	Recommendation ☒	Decision Request ☐	Councillor Activity ☐
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To: Council

Submitted by:

Shelleena Thornton, Municipal Operations Supervisor

Date: July 23, 2024

Subject: WFD Rescue Boat Replacement Purchase and Southwest Hants Fire Boat Purchase - Recommendation Report

LEGISLATIVE AUTHORITY

Municipal Government Act, R.S.N.S. 1998, c. 18 - Section 65 – Adoption of Budgets

RECOMMENDATION or DECISION REQUEST

That Council approves the purchase of the new 2023 Zodiac Pro 6.5 boat with the necessary equipment as quoted by SeaMasters Marine Services for the Windsor Fire Department for a total of \$100,142.54 plus applicable taxes.

and,

That Council approves the purchase of the new 2022 Zodiac Cadet 390 DL boat with the necessary equipment as quoted by SeaMasters Marine Services for the Southwest Hants Fire Station for a total of \$18,356.70, plus applicable taxes.

BACKGROUND

Property ☒	Public Opinion ☒	Environment ☐	Social ☐	Economic ☒	Councillor Activity ☐
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Windsor Fire Department – Replacement of WFD’s Rescue Boat

Windsor Fire Department had a 2004 Zodiac rescue boat located within the WFD station that was 18.5 years old before being severely damaged, beyond repair, while doing a rescue in the July, 21 /22, 2023 flash flood.

The 2004 was a Pro 9 inflatable with 60HP outboard motor and centre console. It was on the smaller side for operations in the basin but met the needs back in the day. The boat could accommodate a crew of four, but ideally two or three due to weight restrictions. It was equipped with a compass, mid-range fish finder, a mobile TMR radio, mobile marine radio, and mobile VHF radio.

This new Zodiac is to replace that rescue boat. It was approved in the 2024-25 capital budget for \$95,000.00.

Southwest Hants Fire – Rescue Boat Purchase

Southwest Hants Fire (SWH) is a sub-station of the Windsor Fire Department located in Vaughans, NS. The past few years, SWH has expressed the need for a boat to be located within their station. One is approved in the 2024-25 capital budget for \$18,203.00.

DISCUSSION

Atlantic Canada has two vendors for Zodiac boats (1) SeaMasters/Sea Pro and (2) Newfoundland Marine Safety Systems Ltd/Survitec Group.

WFD Boat - Insurance and Disaster Financial Assistance (DFA) are the primary funding sources for the WFD boat replacement. This new Zodiac replaces the Zodiac that was severely damaged during the flood and is a rescue boat that will help fill a regional need.

Both vendors were reached out to for quotes. Newfoundland Marine Safety Systems is unable to quote for two reasons: (1) they are not permitted to sell outside of Newfoundland and (2) SeaMasters is their supplier, so they are not able to quote against them. Therefore, SeaMasters is the quote received.

New quote for the WFD boat replacement to meet today’s needs and demands include:

- Zodiac Pro 6.5 (can go in both salt water and fresh)
- Yamaha F150XB Motor
- Loadrite trailer
- Dome Radar
- Garmin Display
- GPS Mapping and Sonar
- Anchor
- Safety kit
- Other smaller items, labour, document fees, etc).

SWH Boat – This Zodiac boat is for freshwater and the quote includes:

- Zodiac Cadet 390DL
- Yamaha motor
- Garmin EchoMap
- Other smaller items and labour

FINANCIAL IMPLICATIONS

Procurement Timeline:

	WFD Boat	SWH Boat
Quote Received*	July 13, 2024	July 9, 2024
Price Expiry Date	August 12, 2024	August 8, 2024
Days Remaining	21	17
* Please note, both quotes are valid for only thirty (30) days.		

Capital Budget – WFD Boat & SWH Boat

	WFD Boat	SWH Boat
Quote Pricing	\$100,142.54	\$18,356.70
Non-Recoverable Tax (4.29%)	<u>\$4,296.11</u>	<u>\$787.50</u>
Tender Total	\$104,438.65	\$19,144.20
Less:		
Insurance Payout	\$20,000.00	NA
DFA Funding	<u>\$80,142.54</u>	<u>NA</u>
Total WHRM Cost	\$4,296.11	\$19,144.20
Budget Value	\$95,000.00	\$18,203.00
Variance (over budget)	(\$9,438.65)	(\$941.20)

In the 2024-25 Capital Budget, the SWH boat is scheduled to be funded through long term debt, and this small overage will result in an increase in the estimated annual debt servicing by \$80. .

The WFD Boat, lost during the July 2023 flood response, is to be funding through insurance and Disaster Financial Assistance (DFA). Insurance has provided WHRM with \$20,000 to cover the cost of the lost boat, and DFA has committed to provide funding to cover the remaining cost of the boat, less the non-recoverable taxes. WHRM is only required to pay the non-recoverable portion of the HST.

NEXT STEPS

Pending approval of Council, staff will issue a PO for both and proceed to purchase them.

ALTERNATIVES

- Council may choose to not approve one or both of the recommendations
- Council could choose not to fund the Southwest Hants boat by long-term debt but will need to direct staff on how they wish the purchase would be funded.

ATTACHMENTS – None

CHIEF ADMINISTRATIVE OFFICER REVIEW

I have no further comments regarding the report.

I support the recommendation.

Report Prepared by: 
Shelleena Thornton, Municipal Operations Supervisor

Report Reviewed by: _____
Diana Gibson, Manager, Accounting & Financial Reporting

Report Reviewed by: _____
Jamie Harvey, Acting Fire Chief, WFD

Report Reviewed by: _____
Carlee Rochon, Director, Financial Services

Report Approved by: 
Mark Phillips, CAO